

| HEARTLAND CO-OP   |            | CORN |      |      |         |      | July 11, 2013 |        | Closing Bids |            |
|---|------------|------|------|------|---------|------|---------------|--------|--------------|------------|
|   |            | July |      | Sept |         | 2013 |               |        |              |            |
|   |            |      |      |      |         | Dec  |               | Mar 14 |              |            |
| Close   |            | 7.17 |      | 5.61 |         | 5.27 |               | 5.39   |              |            |
| Change  |            | 7.00 |      | 7.00 |         | 5.50 |               | 0.00   |              |            |
|   |            |      |      |      |         |      |               | 2.75   |              |            |
| All Quotes are informational and subject to error and change without notice |            |      |      |      |         |      |               |        |              |            |
| CORN BIDS   |            | Loc  | July |      | Oct Nov |      | January       |        | October 14   |            |
| E. 18th   | 24         | 6.96 | 1.35 |      |         |      |               |        |              |            |
| Avon  | 23         | 6.99 | 1.38 |      |         | 4.85 | -0.35         | 5.01   | -0.38        | 4.98 -0.50 |
| Runnels   | 36         | 6.96 | 1.35 |      |         | 4.87 | -0.42         | 4.98   | -0.41        | 4.98 -0.50 |
| Alleman   | 16         | 6.96 | 1.35 |      |         | 4.92 | -0.40         | 4.95   | -0.44        | 4.95 -0.53 |
| Booneville  | 35         | 7.09 | 1.48 |      |         | 4.87 | -0.35         | 4.99   | -0.40        | 4.95 -0.53 |
| Cambridge/Slater  | 12         | 6.99 | 1.38 |      |         | 4.87 | -0.40         | 4.97   | -0.42        | 4.95 -0.53 |
| Colo  | 41         | 6.98 | 1.37 |      |         | 4.87 | -0.40         | 4.99   | -0.40        | 4.95 -0.53 |
| Dallas Center/Minburn   | 31         | 7.03 | 1.42 |      |         | 4.92 | -0.40         | 4.96   | -0.43        | 4.95 -0.53 |
| Dexter  | 27         | 7.13 | 1.52 |      |         | 4.92 | -0.35         | 4.99   | -0.40        | 4.95 -0.53 |
| Enterprise  | 20         | 6.96 | 1.35 |      |         | 4.87 | -0.35         | 4.99   | -0.40        | 4.98 -0.50 |
| Indianola   | 21         | 6.91 | 1.30 |      |         | 4.89 | -0.40         | 4.94   | -0.45        | 4.95 -0.53 |
| Luther  | 13         | 7.06 | 1.45 |      |         | 4.87 | -0.38         | 4.99   | -0.40        | 4.95 -0.53 |
| Madrid/Napier   | 14         | 7.03 | 1.42 |      |         | 4.91 | -0.40         | 4.96   | -0.43        | 4.95 -0.53 |
| Mitchellville   | 22         | 6.99 | 1.38 |      |         | 4.85 | -0.36         | 4.99   | -0.40        |            |
| Mingo   | 47         | 6.96 | 1.35 |      |         | 4.87 | -0.42         | 4.94   | -0.45        | 4.95 -0.53 |
| Monroe  | 38         | 6.97 | 1.36 |      |         | 4.92 | -0.40         | 5.01   | -0.38        | 4.95 -0.53 |
| Panora, Redfield  | 33         | 7.06 | 1.45 |      |         | 4.85 | -0.35         | 4.99   | -0.40        | 4.95 -0.53 |
| Prairie City  | 40         | 6.97 | 1.36 |      |         | 4.89 | -0.42         | 4.95   | -0.44        | 4.95 -0.53 |
| Rippey  | 30         | 7.06 | 1.45 |      |         | 4.87 | -0.38         | 4.99   | -0.40        | 4.95 -0.53 |
| Waukee  | 25         | 6.99 | 1.38 |      |         | 4.87 | -0.40         | 4.96   | -0.43        | 4.95 -0.53 |
| Winterset   | 37         | 6.99 | 1.38 |      |         | 4.95 | -0.40         | 4.96   | -0.43        | 4.95 -0.53 |
| <b>Jewell</b>   | <b>60</b>  | 7.07 | 1.46 |      |         | 4.92 | -0.32         | 5.01   | <b>-0.38</b> | 4.95 -0.53 |
| <b>Stanhope</b>   | <b>61</b>  | 7.11 | 1.50 |      |         | 4.90 | -0.35         | 5.01   | <b>-0.38</b> | 4.95 -0.53 |
| <b>Randall</b>  | <b>62</b>  | 7.06 | 1.45 |      |         | 4.89 | -0.37         | 5.01   | <b>-0.38</b> | 4.95 -0.53 |
| <b>Pickering</b>  | <b>89</b>  | 6.99 | 1.38 |      |         | 4.92 | -0.38         | 4.94   | <b>-0.45</b> | 4.95 -0.53 |
| <b>B.Plain/Chelsea/Elberon/Blairston</b>                                    | <b>88</b>  | 7.04 | 1.43 |      |         | 4.92 | -0.35         | 4.99   | <b>-0.40</b> | 4.98 -0.50 |
| <b>Luzerne</b>  | <b>54</b>  | 7.04 | 1.43 |      |         | 4.90 | -0.35         | 5.01   | <b>-0.38</b> | 4.95 -0.53 |
| <b>Conroy</b>   | <b>50</b>  | 6.99 | 1.38 |      |         | 4.83 | -0.37         | 4.97   | <b>-0.42</b> | 4.95 -0.53 |
| <b>Gilman</b>   | <b>83</b>  | 6.94 | 1.33 |      |         | 4.87 | -0.44         | 4.93   | <b>-0.46</b> | 4.95 -0.53 |
| <b>Grundy Center/Lincoln</b>  | <b>84</b>  | 6.96 | 1.35 |      |         | 4.88 | -0.40         | 4.97   | <b>-0.42</b> | 4.95 -0.53 |
| <b>Hartwick</b>   | <b>52</b>  | 6.99 | 1.38 |      |         | 4.85 | -0.39         | 4.97   | <b>-0.42</b> | 4.95 -0.53 |
| <b>Kellogg, Malcom</b>  | <b>82</b>  | 6.97 | 1.36 |      |         | 4.85 | -0.42         | 4.95   | <b>-0.44</b> | 4.95 -0.53 |
| <b>Newton</b>   | <b>34</b>  | 6.97 | 1.36 |      |         | 4.90 | -0.42         | 4.95   | <b>-0.44</b> | 4.95 -0.53 |
| <b>Marengo</b>  | <b>51</b>  | 6.99 | 1.38 |      |         | 4.89 | -0.37         | 4.97   | <b>-0.42</b> | 4.95 -0.53 |
| <b>Melbourne</b>  | <b>43</b>  | 6.96 | 1.35 |      |         | 4.85 | -0.38         | 4.94   | <b>-0.45</b> | 4.95 -0.53 |
| <b>Montezuma</b>  | <b>57</b>  | 6.95 | 1.34 |      |         | 4.90 | -0.42         | 4.94   | <b>-0.45</b> | 4.95 -0.53 |
| <b>Reinbeck</b>   | <b>81</b>  | 7.06 | 1.45 |      |         | 4.92 | -0.37         | 4.99   | <b>-0.40</b> | 4.95 -0.53 |
| <b>Traer</b>  | <b>90</b>  | 7.03 | 1.42 |      |         | 4.96 | -0.35         | 5.03   | <b>-0.36</b> | 4.95 -0.53 |
| <b>Washburn</b>   | <b>91</b>  | 7.07 | 1.46 |      |         | 5.13 | -0.31         | 5.05   | <b>-0.34</b> | 4.98 -0.50 |
| <b>Cedar Rapids ADM</b>   | <b>2</b>   | 7.24 | 1.63 |      |         | 5.13 | -0.14         | 5.25   | <b>-0.14</b> | 4.98 -0.50 |
| <b>Cedar Rapids Penford</b>   | <b>139</b> | 6.99 | 1.38 |      |         | 5.05 | -0.14         | 5.22   | <b>-0.17</b> |            |
| <b>Cedar Rapids Cargill</b>   | <b>136</b> | 6.99 | 1.38 |      |         | 5.10 | -0.22         | 5.22   | <b>-0.17</b> |            |
| <b>Muscatine</b>  | <b>135</b> | 7.04 | 1.43 |      |         | 5.00 | -0.17         | 5.22   | <b>-0.17</b> |            |
| <b>Eddyville</b>  | <b>123</b> | 6.94 | 1.33 |      |         | 4.96 | -0.27         | 5.21   | <b>-0.18</b> |            |
| <b>Valero - Fort Dodge</b>  | <b>155</b> | 7.21 | 1.60 |      |         | 4.95 | -0.31         | 5.11   | <b>-0.28</b> |            |
| <b>Poet - Gowrie</b>  | <b>157</b> | 7.28 | 1.67 |      |         | 4.95 | -0.32         | 5.12   | <b>-0.27</b> |            |
| <b>Poet - Coon Rapids</b>   | <b>147</b> | 7.24 | 1.63 |      |         | 5.05 | -0.32         | 5.07   | <b>-0.32</b> |            |
| <b>Flint Hills - IF</b>   | <b>156</b> | 7.17 | 1.56 |      |         | 5.05 | -0.22         | 5.08   | <b>-0.31</b> |            |
| <b>Flint Hills - Menlo</b>  | <b>198</b> | 7.19 | 1.58 |      |         | 5.00 | -0.22         | 5.04   | <b>-0.35</b> |            |
| <b>LDC-Grand Junction</b>   | <b>100</b> | 7.29 | 1.68 |      |         | 5.05 | -0.27         | 5.12   | <b>-0.27</b> |            |
| <b>Flint Hills- Shell Rock</b>  | <b>160</b> | 7.08 | 1.47 |      |         | 4.95 | -0.22         | 5.08   | <b>-0.31</b> |            |
| <b>Lincolnway - Nevada</b>  | <b>161</b> | 7.18 | 1.57 |      |         | 4.95 | -0.32         | 5.07   | <b>-0.32</b> |            |
| <b>Jewell Area Proc</b>   | <b>149</b> | 7.24 | 1.63 |      |         | 5.27 | -0.32         | 5.09   | <b>-0.30</b> |            |

| HEARTLAND CO-OP   |      | SOYBEANS |            |       |       |         |         | July 11, 2013 |                                      |       |
|---|------|----------|------------|-------|-------|---------|---------|---------------|--------------------------------------|-------|
|   |      | 14.72    |            |       |       |         |         |               | Nearby Bids are<br>vs the August (Q) |       |
|   |      | August   | Nov        | Jan   | Feb   | Mar     | Nov 14  |               |                                      |       |
| Close   |      | 14.72    | 12.91      | 12.95 | 12.93 | 12.86   | 1245.00 |               |                                      |       |
| Change  |      | 7.3      | 6.0        | 5.5   | 6.0   | 5.5     | -2.25   |               |                                      |       |
| All Quotes are Informational and subject to error and change without notice |      |          |            |       |       |         |         |               |                                      |       |
| Bean Bids   | July |          | Oct Nov 13 |       |       | January |         | October 13    |                                      |       |
| ADM - DSM   | 2    | 16.02    | 1.30       |       | 12.44 | -0.47   | 12.63   | -0.32         | 1244.53                              | -0.47 |
| Cargill - DSM   | 3    | 14.80    | 0.08       |       | 12.39 | -0.52   | 12.40   | -0.55         | 1244.48                              | -0.52 |
| Avon  | 23   | 15.77    | 1.05       |       | 12.26 | -0.65   | 12.40   | -0.55         | 1244.36                              | -0.70 |
| Alleman   | 16   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Booneville  | 35   | 15.77    | 1.05       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Cambridge/Slater  | 12   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Colo  | 41   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Dallas Center/Minburn   | 31   | 15.77    | 1.05       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Dexter  | 27   | 15.77    | 1.05       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Enterprise  | 20   | 15.74    | 1.02       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Indianola   | 21   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Luther  | 13   | 15.82    | 1.10       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Madrid, Napier  | 14   | 15.77    | 1.05       |       | 12.18 | -0.73   | 12.22   | -0.73         | 1244.25                              | -0.75 |
| Mingo   | 47   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Mitchellville   | 22   | 15.74    | 1.02       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Monroe  | 38   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Panora/Redfield   | 33   | 15.75    | 1.03       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Prairie City  | 40   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Rippey  | 30   | 15.77    | 1.05       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.23                              | -0.77 |
| Waukee  | 25   | 15.72    | 1.00       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Winterset   | 37   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.23                              | -0.77 |
| Jewell  | 60   | 15.67    | 0.95       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Stanhope  | 61   | 15.67    | 0.95       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Randall   | 62   | 15.67    | 0.95       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Pickering ***   | 89   | 15.72    | 1.00       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.27                              | -0.73 |
| B.Plaine/Chelsea/Elberon/Blairstown   |      | 15.72    | 1.00       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Luzerne   | 54   | 15.72    | 1.00       |       | 12.18 | -0.73   | 12.32   | -0.63         | 1244.22                              | -0.78 |
| Conroy  | 50   | 15.72    | 1.00       |       | 12.33 | -0.58   | 12.45   | -0.50         | 1244.35                              | -0.65 |
| Gilman, Laurel  | 83   | 15.67    | 0.95       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Grundy Center/Linc  | 84   | 15.72    | 1.00       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Hartwick  | 52   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Kellogg/Malcom  | 82   | 15.77    | 1.05       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.27                              | -0.73 |
| Montezuma   | 57   | 15.72    | 1.00       |       | 12.17 | -0.74   | 12.31   | -0.64         | 1244.24                              | -0.76 |
| Marengo   | 51   | 15.72    | 1.00       |       | 12.26 | -0.65   | 12.40   | -0.55         | 1244.30                              | -0.70 |
| Melbourne   | 43   | 15.72    | 1.00       |       | 12.19 | -0.72   | 12.33   | -0.62         | 1244.25                              | -0.75 |
| Newton  | 34   | 15.72    | 1.00       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Reinbeck  | 81   | 15.74    | 1.02       |       | 12.21 | -0.70   | 12.35   | -0.60         | 1244.25                              | -0.75 |
| Traer   | 90   | 15.74    | 1.02       |       | 12.18 | -0.73   | 12.32   | -0.63         | 1244.25                              | -0.75 |
| Washburn  | 91   | 15.73    | 1.01       |       | 12.18 | -0.73   | 12.32   | -0.63         | 1244.25                              | -0.75 |
| CR Beans  | 136  | 15.95    | 1.23       |       | 12.49 | -0.42   | 12.40   | -0.55         | 1244.48                              | -0.52 |
| AGP Eagle   | 126  |          |            |       | 12.46 | -0.45   | 12.50   | -0.45         | 1244.50                              | -0.50 |
| Cargill - IF  | 151  | 16.00    | 1.28       |       | 12.49 | -0.42   | 12.40   | -0.55         | 1244.48                              | -0.52 |
| AGP Manning   | 135  | 16.07    | 1.35       |       | 12.41 | -0.50   | 12.50   | -0.45         | 1244.45                              | -0.55 |
| Mississippi River   |      |          |            |       | 12.70 | -0.21   |         |               |                                      |       |

\*\*\*\* Pickering old crop bean bid is in store only  
Note: The following prices are to be used as a reference only. Prices may change  
at any time without notice. Please call your local Heartland Co-op location for the latest bids.