



| HEARTLAND CO-OP   |      | SOYBEANS |            |       |       |         |         | July 09,2013 |                                      |         |       |
|---|------|----------|------------|-------|-------|---------|---------|--------------|--------------------------------------|---------|-------|
|   |      | 14.68    |            |       |       |         |         |              | Nearby Bids are<br>vs the August (Q) |         |       |
|   |      | August   | Nov        | Jan   | Feb   | Mar     | Nov 14  |              |                                      |         |       |
| Close   |      | 14.68    | 12.74      | 12.82 | 12.81 | 12.78   | 1245.25 |              |                                      |         |       |
| Change  |      | 12.8     | 21.8       | 24.0  | 22.3  | 19.5    | 14.00   |              |                                      |         |       |
| All Quotes are Informational and subject to error and change without notice |      |          |            |       |       |         |         |              |                                      |         |       |
| Bean Bids   | July |          | Oct Nov 13 |       |       | January |         | August 13    |                                      |         |       |
| ADM - DSM   | 2    | 16.12    | 1.44       |       |       | 12.27   | -0.47   | 12.50        | -0.32                                | 1244.78 | -0.47 |
| Cargill - DSM   | 3    | 14.76    | 0.08       |       |       | 12.22   | -0.52   | 12.27        | -0.55                                | 1244.73 | -0.52 |
| Avon  | 23   | 15.83    | 1.15       |       |       | 12.09   | -0.65   | 12.27        | -0.55                                | 1244.55 | -0.70 |
| Alleman   | 16   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Booneville  | 35   | 15.83    | 1.15       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Cambridge/Slater  | 12   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Colo  | 41   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Dallas Center/Minburn   | 31   | 15.83    | 1.15       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Dexter  | 27   | 15.83    | 1.15       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Enterprise  | 20   | 15.80    | 1.12       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Indianola   | 21   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Luther  | 13   | 15.88    | 1.20       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Madrid, Napier  | 14   | 15.83    | 1.15       |       |       | 12.01   | -0.73   | 12.09        | -0.73                                | 1244.50 | -0.75 |
| Mingo   | 47   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Mitchellville   | 22   | 15.80    | 1.12       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Monroe  | 38   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Panora/Redfield   | 33   | 15.81    | 1.13       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Prairie City  | 40   | 15.76    | 1.08       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Rippey  | 30   | 15.83    | 1.15       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.48 | -0.77 |
| Waukee  | 25   | 15.78    | 1.10       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Winterset   | 37   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.48 | -0.77 |
| Jewell  | 60   | 15.73    | 1.05       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Stanhope  | 61   | 15.73    | 1.05       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Randall   | 62   | 15.73    | 1.05       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Pickering ***   | 89   | 15.78    | 1.10       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.52 | -0.73 |
| B.Plaine/Chelsea/Elberon/Blairstown   |      | 15.78    | 1.10       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Luzerne   | 54   | 15.78    | 1.10       |       |       | 12.01   | -0.73   | 12.19        | -0.63                                | 1244.47 | -0.78 |
| Conroy  | 50   | 15.81    | 1.13       |       |       | 12.16   | -0.58   | 12.32        | -0.50                                | 1244.60 | -0.65 |
| Gilman, Laurel  | 83   | 15.73    | 1.05       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Grundy Center/Linc  | 84   | 15.77    | 1.09       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Hartwick  | 52   | 15.78    | 1.10       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Kellogg/Malcom  | 82   | 15.83    | 1.15       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.52 | -0.73 |
| Montezuma   | 57   | 15.78    | 1.10       |       |       | 12.00   | -0.74   | 12.18        | -0.64                                | 1244.49 | -0.76 |
| Marengo   | 51   | 15.78    | 1.10       |       |       | 12.09   | -0.65   | 12.27        | -0.55                                | 1244.55 | -0.70 |
| Melbourne   | 43   | 15.76    | 1.08       |       |       | 12.02   | -0.72   | 12.20        | -0.62                                | 1244.50 | -0.75 |
| Newton  | 34   | 15.78    | 1.10       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Reinbeck  | 81   | 15.80    | 1.12       |       |       | 12.04   | -0.70   | 12.22        | -0.60                                | 1244.50 | -0.75 |
| Traer   | 90   | 15.80    | 1.12       |       |       | 12.01   | -0.73   | 12.19        | -0.63                                | 1244.50 | -0.75 |
| Washburn  | 91   | 15.79    | 1.11       |       |       | 12.01   | -0.73   | 12.19        | -0.63                                | 1244.50 | -0.75 |
| CR Beans  | 136  | 15.96    | 1.28       |       |       | 12.32   | -0.42   | 12.27        | -0.55                                | 1244.73 | -0.52 |
| AGP Eagle   | 126  |          |            |       |       | 12.29   | -0.45   | 12.37        | -0.45                                | 1244.75 | -0.50 |
| Cargill - IF  | 151  | 16.01    | 1.33       |       |       | 12.32   | -0.42   | 12.27        | -0.55                                | 1244.73 | -0.52 |
| AGP Manning   | 135  | 16.23    | 1.55       |       |       | 12.24   | -0.50   | 12.37        | -0.45                                | 1244.70 | -0.55 |
| Mississippi River   |      |          |            |       |       | 12.53   | -0.21   |              |                                      |         |       |

\*\*\*\* Pickering old crop bean bid is in store only  
Note: The following prices are to be used as a reference only. Prices may change  
at any time without notice. Please call your local Heartland Co-op location for the latest bids.