## November 12, 2013

# **ADVANCE INSIGHT**

TURN UNCERTAINTY INTO OPPORTUNITY





|            |            |          | Export Inspections |      |      |       |              |               |  |  |
|------------|------------|----------|--------------------|------|------|-------|--------------|---------------|--|--|
| Feb        | Mar        |          | TW                 | LW   | LY   | YTD   | USDA<br>Goal | Need/<br>Week |  |  |
| 350        | 425        | Corn     | 16.7               | 31.4 | 9.5  | 223.4 | 1400         | 28.0          |  |  |
|            | 350        | Soybeans | 79.7               | 80.5 | 64.7 | 418.1 | 1450         | 24.6          |  |  |
| 450<br>425 | 400<br>400 | Wheat    | 12.2               | 8.9  | 10.5 | 640.6 | 1100         | 16.9          |  |  |
| 423        | 400        | Sorghum  | 0.5                | 1.2  | 2.6  | 27.9  | 160          | 3.6           |  |  |

### Corn

Corn had a two sided trade today but in the end funds were net sellers of 6000 contracts. News of Goldman Sachs lowering their 12 month price outlook to \$3.75 from 4.25 and export inspections being much less than expected at 16.7 mbu kept prices in check even as the bean market had double digit gains. Along with a drop in expected prices Goldman also is projecting corn acres to fall to 92.5 vs the previous estimate of 95.3 mil acres. Weekend harvest for many saw receipts much higher than expected and this did help break some basis values yesterday but today it is feeling short lived. Western plants especially appeared to be back to paying prices prior to Friday's report. Cif values also saw strength, but this is being helped by higher barge freight. Availability of freight is very tight and lock issues on the OH will keep barges staying put as repairs on Lock 52 will not be done until December. Harvest progress tonight showed 84% of the crop done for a 11% increase from last week. Only MI, WI and ND are less than 70% complete at 62,62 and 64% done respectively. The end-user is hoping that the last 15% of this crop will be hard to put away and flow to them. As drawn out as this harvest has been and lack of drying capacity because of higher moisture corn, it does not look like as many piles (Dry corn) will be needed and picked up in the next 60-90 days. The H/K trading at 9 and H/N trading 16 still look to be good bullspreads for those with ownership to roll out or those short the basis that need protection.

Dewey Hull

#### Beans

SF closed up 13.5 at 1314.5. Outside markets were weaker, gold dn 13.5, DJ dn 11, crude dn 2.09 at 3:39cdt. Exports continue robust with shipments last week of 79.7mbu as expected, 72% of shipments went to PRC. During the morning 116kt of sales was announced to PRC and 35kt of SBO to Unknown. During the day GS released a 2014 price estimate for beans of \$9.50. In Weekly Fundamental Review tonight Dr.

| Brought to       | ling. www.       | www.advance-trading.com |                      |   |               |  |
|------------------|------------------|-------------------------|----------------------|---|---------------|--|
| Transportat      | ion              |                         |                      |   |               |  |
|                  | TW/NW/Nov        | Dec                     | Jan                  | Feb   | Mar           |  |
| St. Paul Savage  | 475/475/475      |                         |                      |   |               |  |
| Dub South        | 540/530/520      |                         |                      |   | 425           |  |
| St. Louis 12'    | 600/525/400      | 375                     | 375                  | 350   | 350           |  |
| Illinois         | 650/550/525      | 500                     | 475                  | 450   | 400           |  |
| OH/Jeff/Cinn     | 750/750/525      | 475                     | 450                  | 425   | 400           |  |
| Gulf/PNW         | \$0.700          | /bushel                 |                      |   |               |  |
| BN Shuttles      | 400/400/300      | 350                     | 200                  | 150   | 150           |  |
| UP Shuttles      | /100/100         | 100                     | -50                  | 50  | 50            |  |
| Cash Corn N      | 1arkets          |                         |                      |   |               |  |
|                  | Nov FH/LH        | Dec FH/LH               | Jan FH/LH            | Feb   | Mar           |  |
| CIF Nola         | 82z/80z 2        | 78z/78z                 | 65h/65h              | 65h   |               |  |
| PNW              | 131z/131z -4     | 125z/125z               | 112h/112h            | 112h  | 110h          |  |
|                  | Nov FH           | /LH                     |                      |   | Nov FH/LH     |  |
| Cols CSX 65      | -8z/-8z unc      |                         | Chicago              | 18z/18z unc                                     |               |  |
| Ft. Wayne N/S 75 | -12z/-12z        | -12z/-12z unc           |                      | 6z/10z unc                                      |               |  |
| Evansvl 15s      | 2z/2z ı          | ınc                     | Decatur, IL          | 10z/10z x                                       |               |  |
| Toledo           | / x              |                         | Champaign CN 25      | 2z/2z 2   |               |  |
| UP Grp 3         | 2z/2z            | 2z/2z 2                 |                      | 18z/18z 6                                       |               |  |
| Dexter, MO       | / x              |                         | Columbus, NE ethanol | ·   |               |  |
| Fayne, OH        | -11z/-1          | 1z                      | Muscatine Truck      |   | 10z/10z unc   |  |
| Ottawa           | -20z/-14         | łz x                    | Hereford COBO B/E    | 88h/88h +8                                      |               |  |
| Cash Bean N      | /larkets         |                         |                      |   |               |  |
|                  | Nov FH/LH        | Dec FH/LH               | Jan FH/LH            | Feb   | Mar           |  |
| CIF Nola         | 103f/103f 1      | 105f/103f               | 98f/98f              | 100h  |               |  |
| Paranagua        | 250x/250x unc    | /                       | 58f/58f              | 58h   | 40h           |  |
|                  | Nov FH/LH        |                         | Nov FH/LH            |   | Nov FH/LH     |  |
| Columbus         | 16f/16f unc      | CN25                    | 10f/10f unc          | Mankato   | -6f/-6f unc   |  |
| Toledo           | -15x/-15x x      | Chicago                 | 5x/5x +5             | Cncl Bluf                                       | -5f/-5f unc   |  |
| Fostoria         | -5x/-5x x        | Decatur                 | 15f/22f x            | Lincoln   | 0f/-5f 10     |  |
| Windsor          | 10f/10f          | Naples                  | 0x/0x unc            | KC  | 15f/15f unc   |  |
| PNW              | /135f            | Ottawa                  | -5f/2f x             | Wichita   | 15f/15f unc   |  |
| Cash Milo N      | 1arkets          |                         |                      |   |               |  |
|                  | Nov FH/LH        | Dec FH/LH               | Jan FH/LH            | Feb   | Mar           |  |
| CIF Nola         | 105z/105z unc    | /                       | /                    |   |               |  |
| Houston          | 110z/85z unc     | 85z/75z                 | 75h/75               | 75h   | 70h           |  |
| Corpus Christi   | 105z/105z unc    | 105z/105z               | 75h/75               | 75h   | 70h           |  |
| Cash Wheat       | Markets          |                         |                      |   |               |  |
|                  | Nov FH/LH        | Dec FH/LH               | Jan FH/LH            | Feb   | Mar           |  |
| CIF SRW          | 95z/90z unc      | 85z/85z                 | 76h/76h              | 76h   |               |  |
| TX Gulf HRW      | 125/125 unc      | /                       | /                    |   |               |  |
| SRW              | Nov FH/LH        |                         | HRW                  | Nov FH/LH                                       |               |  |
| St. Louis        | 14z/14z -1       |                         | KC Ords              | 110z/120z unc                                   |               |  |
| Toledo (Mill)    | / x<br>Nov FH/LH |                         | KC 12s               |   | 150z/160z unc |  |
| TOTEGO (IVIIII)  |                  |                         | KC 13s               | 120z/130z unc<br>120z/130z unc<br>115z/125z unc |               |  |
| PNW              |                  |                         | KC 14s               |   |               |  |
| PNW 115z/115z x  |                  | JL N                    | LC 143               |   |               |  |

|             | Daily Spreads |        |            |                 |        |  |  |  |
|-------------|---------------|--------|------------|-----------------|--------|--|--|--|
| Corn        |               |        |            |                 |        |  |  |  |
|             | Close         | Change | Full Carry | % of Full Carry | ROS/mo |  |  |  |
| Dec3-Mar4   | (11.75)       | 0.25   | -17.43     | 67.4%           | 3.1    |  |  |  |
| Dec3-Jul4   | (27.50)       | -0.25  | -40.41     | 68.1%           | 3.1    |  |  |  |
| Dec3-May4   | (20.75)       | -0.25  | -28.73     | 72.2%           | 3.4    |  |  |  |
| Mar4-Jul4   | (15.75)       | -0.25  | -23.07     | 68.3%           | 3.1    |  |  |  |
| Beans       |               |        |            |                 |        |  |  |  |
|             | Close         | Change | Full Carry | % of Full Carry | ROS/mo |  |  |  |
| Nov3-Jan4   | 4.75          | -2.25  | -15.25     | -31.2%          | None   |  |  |  |
| Nov3-Mar4   | 22.75         | -4.75  | -30.00     | -75.8%          | None   |  |  |  |
| Nov4-Jan5   | (6.00)        | unc    | -14.23     | 42.2%           | 0.8    |  |  |  |
| Wheat       |               |        |            |                 |        |  |  |  |
|             | Close         | Change | Full Carry | % of Full Carry | ROS/mo |  |  |  |
| Dec3-Mar4   | (10.50)       | 0.50   | -18.68     | 56.2%           | 2.3    |  |  |  |
| Mar4-May4   | (5.25)        | 0.50   | -12.11     | 43.4%           | 1.5    |  |  |  |
| May4-Jul4   | (0.50)        | 1.50   | -12.54     | 4.0%            | -1.0   |  |  |  |
| KCBOT Wheat |               |        |            |                 |        |  |  |  |
|             | Close         | Change | Full Carry | % of Full Carry | ROS/mo |  |  |  |
| Dec3-Mar4   | (0.75)        | unc    | -21.85     | 3.4%            | -1.0   |  |  |  |
| Mar4-May4   | 0.75          | 0.25   | -14.17     | -5.3%           | None   |  |  |  |
| Mar4-Jul4   | 6.00          | 2.00   | -28.82     | -20.8%          | None   |  |  |  |
|             |               |        |            |                 |        |  |  |  |

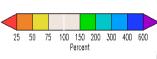
# South American Weather Outlook

http://www.wxmaps.org/pix/clim.html

Precipitation (percent of normal) during the first 7.5—day period:

Tue, 12 NOV 2013 at 12Z

Wed, 20 NOV 2013 at 00Z



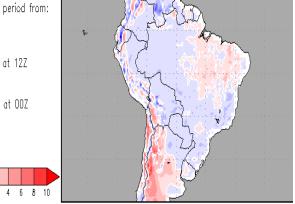
Temperature Anomaly during the first 7.5—day period from:

Tue, 12 NOV 2013 at 12Z —to—

Wed, 20 NOV 2013 at 00Z

-4 -2 0 2

Degrees C



Shonkwiler lowers his estimate of bean carryout to 130 vs. the USDA at 170. His lower crop estimate is a large part of the difference. S. Am weather is generally beneficial as Matto Grosso is reportedly 86% complete with planting and Arg is in the mid-teens. Selling is picking up in Brazil as the Real has fallen 6% vs. the USD in the last 2 weeks which is the equivalent of 81c/bu. SF/SH closed at 18c inverse which makes hedgers very willing to look a selling basis values. Today's rally got the crusher and exporter some ownership, so in spite of \$1.50+ crush margins probably not much push tonight. Most elevators report farmers have sold or DP'd over 50% of crop. Purchases going forward will slow dramatically as sell store decisions are mostly over.

Jeff Hainline

## Wheat

Wheat has been the guiet commodity since Friday's WASDE report gave corn and beans some points of discussion and debate. KCBT Dec closed lower for the 10<sup>th</sup> straight day. Prior to the 1c higher close on Oct 29, it had been down 3 days in a row as well. Libya announced a tender for 50 kmt milling wheat. Tunisia tendered for durum. India delayed its export tender date from Nov 15 to Nov 18 for 340 kmt. Export inspections of 12.2 mbu were just above the top end of market expectations and below the 16.9 mbu needed to ship weekly to reach USDA's annual projection. By class, HRW at 5.1 mbu led the way with SRW at 3.1, Soft White at 2.2, and HRS at 1.8. Wheat plantings were listed this afternoon at 95% complete, up 4 from last week and just ahead of average. Emergence followed a similar pattern at 84% vs. 78 last week and 80 average. Winter wheat conditions jumped again to 65% good to excellent. While often reminded the fall conditions correlate poorly to final yield, this year's 65% feels much better than last year's 36%. KCBT deliverable stocks are 79.1 mbu, down almost 2mbu from last week's 81.0 mbu. HRW cash basis was quiet again though Z/H firmed to close at 1/2c carry. N4/U4 sits at 9c carry. While a little wide for short space houses to bearspread, full carry is 21c at commercial interest rates.

**Curt Strubhar** 

Advance Trading PO Box 1027, Bloomington, IL 61702 (800)747-9021 or (309)663-9021 Hours (CST): Sunday 5:00pm, 9:00pm, Monday-Thursday 6:00am-9:00pm, and Friday 6:00am-5:00pm

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